



## Steve Mersand, Celebrates 40 Years at Jon Harvey Associates

We are proud to announce that Steve Mersand, CEO of Jon Harvey Associates, is celebrating his fortieth year with the firm. "It has been gratifying to spend my career working with so many talented people and developing both partnerships and friendships with so many leaders that have made such a difference in the business world and our society."

Mersand continued, "It has been just as interesting and just as much fun watching how technology has impacted our daily lives. I need only look at the tools we now rely on today to conduct our business to appreciate all the technological innovation that has occurred since 1969."

"I look forward to serving the information and technology industries for many more years to come."

"I want to personally thank the hundreds of companies and thousands of executives that have placed their faith and confidence in me and my team and assure you that we will work hard to warrant your trust and your business."

## Jon Harvey Associates Outperforms across all key metrics

The highly respected Executive Search Information Exchange published the results of a recent survey conducted among Human Resources Professionals representing almost 100 of the top US corporations.

The survey focused on performance, as it relates to retained search assignments and the results delivered by top executive search firms.

We would like to share with you both the survey results and how Jon Harvey Associates' service levels compared.

### **Time To Fill (months):**

Norm 4.6 **JHA 3.4**

### **Candidates Interviewed:**

Norm 6.1 **JHA 7.4**

### **Offers to Acceptance:**

Norm 71% **JHA 86%**

### **Diversity Candidates:**

Norm 22% **JHA 23%**

### **Completion Rates:**

Norm 81% **JHA 94%**

The team at Jon Harvey Associates outperformed the industry averages across all categories. It is our opinion that this performance level reflects both our results driven search process and the working relationships we establish with the Human Resources team and the hiring managers within our client base.

Contact a Jon Harvey Associates team member to learn more about our executive search services.

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